

# Inside the Numbers: Trending the Data to Understand the Impact of PDGM & COVID-19



## Trending the Data

### Functional Impairment Levels

43.8% scored High for 2020 YTD – CMS projected 31.5%

Bathing and Ambulation comprise more than half of the functional impairment points

### LUPAs

LUPA rates peaked in March at 11.9%

LUPA thresholds of 5 & 6 make up 16.9% of HIPPS codes, but make up 28.4% of all LUPAs

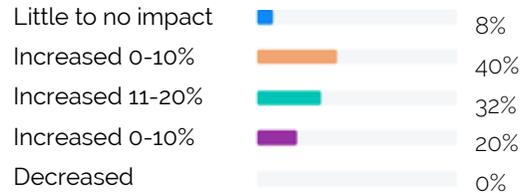
### Visit Utilization

Therapy visits per period decreased from 5.32 to 3.64 from January to April

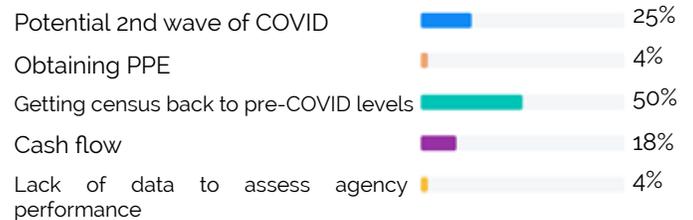
Nursing took less of a hit with a decrease from 5.02 to 4.80

## Webinar Poll Results

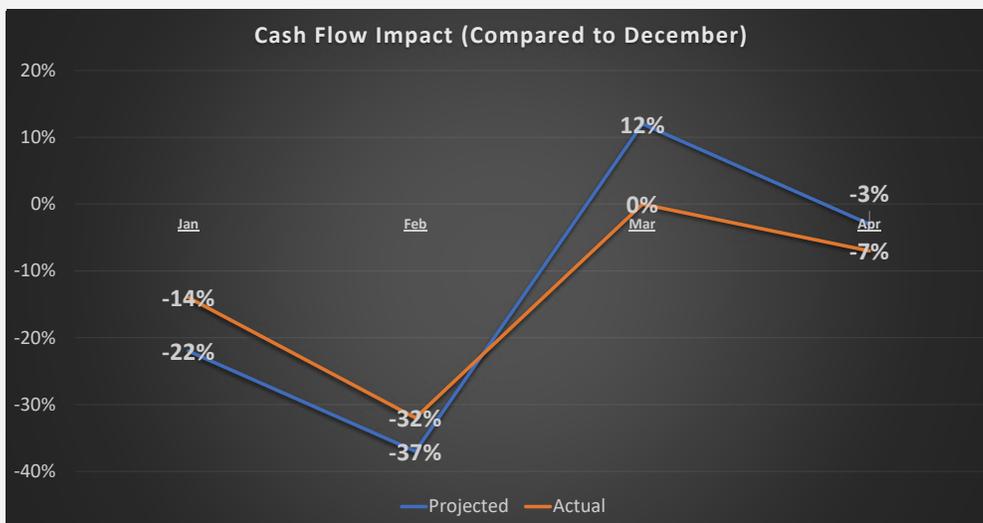
How has COVID impacted LUPAs?



What is currently your biggest operations concern?



## Key Takeaways: Cash Flow Impact of PDGM & COVID-19



“The impact of COVID was [that] in March we never saw that spike back above those [December] numbers.”

– Nick Seabrook, BlackTree Managing Principal

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## Key Takeaways: Case-Mix Weights

### 1.345

Average case-mix weight for period 1

### 0.855 - 0.881

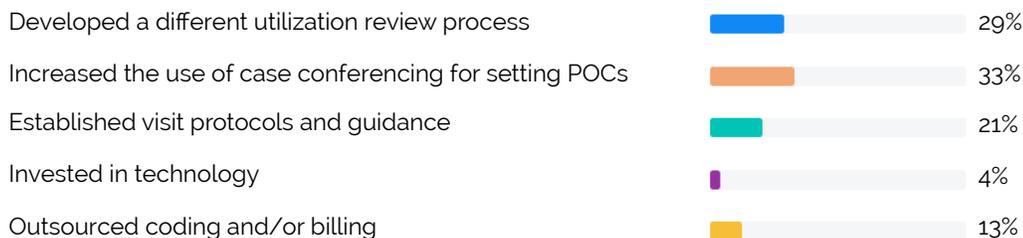
Average case-mix weight for periods 2-5+

“I think the reflection here is, when you’re thinking about budgeting, Early and Late... are one of the more important factors you’re going to want to consider.”

– Chris Attaya, Presenter

### Webinar Poll Results

For PDGM, what operational change have you made that is having the most impact to your agency?



## BlackTree Recommends

- ✓ Look at the benchmarks presented in this webinar and measure your agency against these numbers
- ✓ Don't just look at the high level – take a deeper dive into what is impacting your KPIs under PDGM
- ✓ With cash flow challenges, assess your Billing KPIs: percentage to collections, unbilled, outstanding AR, etc.

“I think maybe by the end of this six month period we’ll have almost normal numbers as those different impacts have kind of evened themselves out...just our way to get there for the first five months of the year has been a roller coaster.”

– Nick Seabrook, BlackTree Managing Principal