



FOR IMMEDIATE RELEASE

## **BlackTree Healthcare Consulting and Relias Learning Announce Strategic Partnership**

**Conshohocken, Penn. – February 2, 2017** – BlackTree Healthcare Consulting (“BlackTree”), the leader in post-acute healthcare consulting, today announced a strategic partnership with Relias Learning (Relias), the leader in online training solutions for the healthcare market. This partnership will combine BlackTree’s expertise in operational and clinical consulting solutions with Relias’ market-leading education platform to deliver increased training and education opportunities for the post-acute healthcare industry.

“Being a Relias customer ourselves, we understand their value by offering customized training programs, and an education management platform that offers real-time reporting metrics,” said Nick Seabrook, Managing Director at BlackTree. “These capabilities have enabled us to better manage our internal education efforts, and further support the development of our employees. We believe this will continue to have a significant impact at BlackTree.”

“As we continue to develop our products and services across the continuum of care, we’re excited to enter into this strategic partnership,” explained Mark Belles, COO of Relias Learning. “BlackTree’s consulting solutions complement our existing content and provide our post-acute care clients with a unique level of service.”

This partnership was created to develop enhanced educational materials to address some of the financial and operational challenges the post-acute healthcare industry is facing today. Specifically, these courses will provide expert insight into revenue cycle management, operational excellence and regulatory changes. As a result of this partnership, BlackTree clients will be provided with exclusive discounts to access Relias’ online learning management software, as well as the many individual courses they offer.

“The symmetries between our two organizations make this partnership a natural fit,” said Seabrook. “This partnership will enable us to better support our collective client base and help promote their future success.”

## **About BlackTree Healthcare Consulting**

BlackTree Healthcare Consulting provides revenue cycle, outsourcing and clinical consulting services exclusively to the healthcare industry. It is BlackTree's goal to partner with their healthcare clients to assist them in better achieving their financial, operational and clinical goals through the delivery of exceptional client-centric consulting services.

For more information, visit [www.blacktreehealthcareconsulting.com](http://www.blacktreehealthcareconsulting.com).

## **About Relias Learning**

Relias Learning provides an online training solution for over 6,000 healthcare providers across the continuum of care, covering both physical and mental health needs, as well as public safety organizations. Relias offers unrivaled content, provides the ability for customers to create their own content, and allows for the demonstration of skill and performance, all in a singular, powerful learning management system.

Learn more about Relias Learning at [www.reliaslearning.com](http://www.reliaslearning.com).

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